



Massachusetts eHealth eQuality Incentive Program RFP
 (Solicitation No. 2015-MeHI-03)
Frequently Asked Questions

Updated **April 2, 2015**

	QUESTION	ANSWER
1.	Has the deadline for submission of applications for the LTPAC Solicitation been changed?	<p>Yes. The submission deadline has been extended for 2 weeks: the new deadline is Thursday, April 16, 2015.</p> <p>In response to information gathered during the Q&A period, MeHI has decided to amend the solicitation. In consideration for this we extended the time for filing applications.</p> <p>View the MeHI solicitation webpage for the amended solicitation, updated FAQs, webinar recordings, and an application checklist.</p>
2.	Our organization operates multiple Skilled Nursing facilities in the Commonwealth with one of those facilities partly owned by an Acute provider via a Joint Venture Agreement. Can we exclude that center from our participation in the Health IT Grant in order to meet the eligibility requirements?	<p>With the information provided, the Organization could be eligible for eQIP.</p> <p>Note amendment to Eligibility Criteria #2: Organizations that have a relationship/affiliation to an acute care hospital system meet this criterion <i>IF</i>: <i>(1) the acute care hospital system or a component thereof holds a minority ownership interest in the organization; (2) the acute care hospital system or a component thereof does not exercise governance or management control over the organization; and (3) such organization's financial statements are not consolidated with the financial statements of the hospital system or component thereof under generally accepted accounting principles. A "component of an acute care hospital system" means the parent organization of such system or any entity that is controlled by, under common control with, or that controls such "parent" entity.</i></p> <p><u>Substantiation:</u> <i>Organization must provide: (1) a full corporate organizational chart showing the ownership, governance and operational structure of the provider organization, including any parent entities, and corporate affiliates; and (2) a copy of relevant agreement(s) between the organization and the hospital system or component thereof. Confidential provisions in such agreements should be redacted prior to submission to MeHI. In lieu of submitting the entire agreement(s), the organization may extract and submit to MeHI the portions of such agreement(s) that describe the management relationship between the entities and the nature of the ownership interest in the organization.</i></p> <p><u>Revised Attachments:</u> <i>If the Applicant has a relationship with an acute care hospital system that satisfies the revised eligibility criteria, the Applicant should use the updated Attachment A-1 (Substantiation Form) and Attachment A-3 (Officer's Certification Form/Signature) in the Addendum.</i></p>



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<p>3.</p>	<p>We are a publicly traded company with Skilled Nursing Homes in Massachusetts and elsewhere. We only have Audited Financial Statements available on a consolidated basis; the facilities we own in MA do not have individual Audited Statements. For the purpose of the Grant Application can we submit Internal Financial Statements for each center along with the consolidated Audited Financial Statements?</p>	<p>Applicants are required to substantiate that they meet all of the Program's Eligibility Criteria, including that <i>"more than 50% of the organization's PSR is from MA licensed facilities (see definition) is public payer."</i></p> <p>Organizations are asked to submit PSR documentation from UFR or similar <u>audited</u> report for the last fiscal year demonstrating the portion from public payer. Attachment A-1 (Substantiation Form) requires</p> <p><i>A statement documenting:</i></p> <ul style="list-style-type: none"> (1) <i>Total PSR for inpatient LTPAC services for the last State FY for all MA DPH licensed facilities or units (Level I, II, III, or IV)</i> (2) <i>The amount and percent of PSR for inpatient LTPAC services for MA DPH-licensed Level I or Level II LTC facilities only), and</i> (3) <i>The source, amount and percent for all such LTPAC services revenue, e.g., private payer(s), Medicaid, Medicare, etc.</i> <p><i>The PSR chart (Attachment A-1-b) must be included with the Application and PSR calculations must be supported by documentation from UFR or similar audited report that is attached as supporting documentation</i></p> <p>See RFP for additional detail.</p> <p>MeHI will consider other certifiable documentation that clearly substantiates that an Organization meets all Eligibility Criteria.</p>
<p>4.</p>	<p>Since we already sent a Notice of Intent (NOI) to apply, do I have to complete another letter of intent?</p>	<p>No. While the deadline has been extended to April 16, 2015, you do not have to complete another NOI.</p>